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*August 2015*



**COMMERCIAL**

**INDUSTRIAL**

**MULTI-FAMILY**



**Building Relationships: The Key to Success**

In any business, one of the most important skills a company and its employees can have is the ability to build strong relationships. At Rayco, we pride ourselves in developing long lasting relationships with customers, suppliers, subcontractors, and cities we do business in.

Strong relationships allow Rayco to grow and keep customers coming back when they need roof work done. Rayco has been able to build relationships with many property management companies and construction companies in the Minnesota. We are able to do this by providing excellent customer service, exceeding roofing expectations, and communicating throughout a roofing job.

At Rayco, we like to meet with the property owners or managers, on site, to walk the roof with them; showing them what we are going to accomplish during the job. We encourage two-way communication, listening to questions and input from the property managers and owners, on each job. This helps Rayco to build rapport and creates a strong relationship.

Relationships with suppliers allow us to get products and materials to the job site on-time. This also helps build a relationship with our customers;

**FEATURED PROJECT**



**305 Roselawn Ave  
Maplewood, MN**

Rayco Construction installed tan GAF 60 mil TPO on the roof at 305 Roselawn Ave in Maplewood. We completed this job for JBL Companies. Click [here](#) to



playing into customer satisfaction.

Having the ability to build relationships provides many benefits to business and life. How good are your relationship building skills?

### Shingle-Ply Roofs

Want the look of shingles on your roof without actual shingles? Then Duro-Last shingle-ply roofing system is the answer. The shingle-ply roofing system provides building and home owners with a the look of shingles with a watertight seal; using Duro-Last's thermoplastic single-ply technology.



Residence where Rayco installed Shingle-Ply

A shingle-like design is printed on to the 50 mil membrane and it is available in Slate Grey and Sandstone colors. Duro-Last covers the Shingle-Ply system with their warranties.

At Rayco, we have installed this unique product. Earlier this year we installed the Shingle-Ply system on a customer's house. Visit the Duro-Last site, [here](#), to find out more.

view more pictures of Rayco on the job.



Quality Roofing Since 1978  
**612-781-6092**

Stay In Touch



Rayco Construction is a FULL SERVICE commercial roofing company that has been providing superior roofing solutions since 1978. Our team of professionals provides quality craftsmanship and a deep knowledge of the roofing industry.

We want your roof to stand the test of time. Therefore, Rayco Construction only uses the best time-proven products and materials. Our reputation depends on our strong attention to detail and dedication to quality.

Rayco Construction has excellent references, a BBB A+ rating, and recognition awards for being a leader in the roofing industry.

We would greatly appreciate the opportunity to service your commercial roofing needs.

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